



# BOARD OF COMMISSIONERS

1 S. Main St., 9th Floor  
Mount Clemens, Michigan 48043  
586-469-5125 FAX 586-469-5993  
macombcountymi.gov/boardofcommissioners

## PLANNING AND ECONOMIC DEVELOPMENT COMMITTEE

MONDAY, JULY 21, 2008

### AGENDA

1. Call to Order
2. Pledge of Allegiance
3. Adoption of Agenda
4. Approval of Minutes Dated 05-06-08 (previously distributed)
5. Public Participation
6. Presentation on Department of Planning & Economic Development Business Client, JB Cutting Tool (Mount Clemens) (mailed)
7. Presentation from Detroit Metro Visitors Tourism and Convention Bureau (mailed)
8. Authorization for Floodplain Conservation Easement Naming Rights (mailed)
9. Appointment to City of Sterling Heights Local Development Finance Authority (mailed)
10. Executive Director's Report (mailed)
11. New Business
12. Public Participation
13. Adjournment

**MEMBERS:** Vosburg-Chair, Mijac-Vice Chair, Camphous-Peterson, DeSaele, Duzyj, DiMaria, Drolet, Brdak, Rengert, Brown, Haggerty, Roberts, Gielegem and Crouchman (ex-officio)

## MACOMB COUNTY BOARD OF COMMISSIONERS

William A. Crouchman  
District 23  
Chairman

Dana Camphous-Peterson  
District 18  
Vice-Chair

Leonard Haggerty  
District 21  
Sergeant-At-Arms

Andrey Duzyj - District 1  
Marvin E. Sauger - District 2  
Phillip A. DiMaria - District 3  
Jon M. Switalski - District 4  
Susan L. Doherty - District 5

Joan Flynn - District 6  
Sue Rocca - District 7  
David Flynn - District 8  
Robert Mijac - District 9  
Philis DeSaele - District 10

Ed Szczepanski - District 11  
Peter J. Lund - District 12  
Don Brown - District 13  
Brian Brdak - District 14  
Keith Rengert - District 15

Carey Torrice - District 16  
Ed Bruley - District 17  
Paul Gielegem - District 19  
Kathy Toeco - District 20

Betty Slinde - District 22  
Sarah Roberts - District 24  
Kathy D. Vosburg - District 25  
Leon Drolet - District 26

RESOLUTION NO. \_\_\_\_\_ FULL BOARD MEETING DATE: \_\_\_\_\_

AGENDA ITEM: \_\_\_\_\_

**MACOMB COUNTY, MICHIGAN**

**RESOLUTION TO:** Receive and File the Presentation on JB Cutting Tool of Mount Clemens

**INTRODUCED BY:** Kathy Vosburg, Chair, PED Committee

**DESCRIPTION:**

**COMMITTEE/MEETING DATE**

PED 7-21-08

\_\_\_\_\_  
\_\_\_\_\_

PED 7-21-08

Copy placed in committee  
member mailboxes after  
the conclusion of the meeting.

J. Filthaut



171 Grand Avenue  
Mount Clemens  
Michigan 48043

PHONE 586.468.4765

FAX 586.468.4861

JB Cutting is a manufacturer of wood component parts. We service the cabinet and closet industry with ready to assemble cabinets, more specifically thermofoil doors, drawer fronts and fixtures.

#### **History:**

Formally Filthaut's Cabinet Shop Bill and JoAnn Filthaut starting making kitchen and commercial cabinetry in a 3,000 square foot barn on their property in the early 1970's. As business grew they moved to an Industrial Complex in Clinton Township in 1987. Having the desire to return closer to home and own a building in 1995 they found our current facility at 171 Grand Avenue.

#### **Growth:**

JB Cutting has experienced substantial growth in the last four years. Each year on average we surpass the previous year's sales by 24%. We are forecasted to do the same in 2008. This growth is due largely in part to an increase in marketing and the diversity of our product line.

Although we deal with a lot of local cabinet and closet companies these companies are producing products for national chains such as Shaw Flooring and Coldwater Creek. Most of the thermofoil door and drawer fronts are sold out of state to national closet companies such as California Closets and Closet Factory.

#### **Macomb County Department of Planning and Economic Development**

Since our company is growing so rapidly we have faced many challenges in the last several years. I first heard about MCPED at a seminar. Wanting to add onto our existing facility or possibly buy another building the Department helped me look into options and tax incentives to do this.

In the meantime the owner of the building to our east approached us to buy the facility located at 163 Grand and 25 Eldredge. The Department then worked with JB Cutting to acquire an environmental grant as well as tax abatements. These are two processes I would never have known about nor had the knowledge regarding the process without Jason's assistance.

The MCPED has also helped others recognize the growth of our company. They've nominated us for the MI 50 and the Crain's Small Business Award.

#### **Future:**

At a minimum we plan to invest over \$2 Million in building improvements and new equipment for both facilities to assist with this growth. We will also add at least 6 more employees to our current staff of 30.

# **RECYCLABLE PAPER**

RESOLUTION NO. \_\_\_\_\_ FULL BOARD MEETING DATE: \_\_\_\_\_

AGENDA ITEM: \_\_\_\_\_

**MACOMB COUNTY, MICHIGAN**

**RESOLUTION TO:** Receive and File the Presentation from the Detroit Metro Visitors Tourism and Convention Bureau

**INTRODUCED BY:** Kathy Vosburg, Chair, PED Committee

**DESCRIPTION:**

**COMMITTEE/MEETING DATE**

PED 7-21-08

\_\_\_\_\_  
\_\_\_\_\_

# **RECYCLABLE PAPER**

RESOLUTION NO. \_\_\_\_\_ FULL BOARD MEETING DATE: \_\_\_\_\_

AGENDA ITEM: \_\_\_\_\_

**MACOMB COUNTY, MICHIGAN**

**RESOLUTION TO:** Recommend to the Board of Commissioners that they allow naming rights (subject to their review and approval) for donations of money from private donors for a proposed Floodplain Conservation Easement

**INTRODUCED BY:** Kathy Vosburg, Chair, PED Committee

**DESCRIPTION:**

**COMMITTEE/MEETING DATE**

PED 7-21-08

\_\_\_\_\_

\_\_\_\_\_

# **RECYCLABLE PAPER**



RESOLUTION NO. \_\_\_\_\_ FULL BOARD MEETING DATE: \_\_\_\_\_

AGENDA ITEM: \_\_\_\_\_

**MACOMB COUNTY, MICHIGAN**

**RESOLUTION TO:** Recommend to the Board of Commissioners the appointment of Stephen N. Cassin, Executive Director, Planning and Economic Development, to the Sterling Heights Local Development Finance Authority for a 2-year term beginning July 1, 2008

**INTRODUCED BY:** Kathy Vosburg, Chair, PED Committee

**DESCRIPTION:**

**COMMITTEE/MEETING DATE**

PED 7-21-08  
\_\_\_\_\_  
\_\_\_\_\_

# **RECYCLABLE PAPER**

RESOLUTION NO. \_\_\_\_\_ FULL BOARD MEETING DATE: \_\_\_\_\_

AGENDA ITEM: \_\_\_\_\_

**MACOMB COUNTY, MICHIGAN**

**RESOLUTION TO:** Receive and File the Report from the Executive Director of Planning and Economic Development on departmental activities

**INTRODUCED BY:** Kathy Vosburg, Chair, PED Committee

**DESCRIPTION:**

**COMMITTEE/MEETING DATE**

PED 7-21-08

\_\_\_\_\_  
\_\_\_\_\_